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REQUESTS FOR PROPOSAL [RFP]

FOR THE FRAMING OF AN APPROVED LIST OF FUNDERS FOR SUPPLIER FUNDING SOLUTIONS
WITHIN THE TRANSNET SUPPLY CHAIN FOR A PERIOD OF FIVE (5) YEARS.

TCC/2026/09/0002/114771/RFP

RFP CLARIFICATION

TCC/2026/09/0002/114771/RFP– CLARIFICATION

Question 1

1. As we are preparing for a JV submission to strengthen the bid and final capacity, kindly confirm whether both entities are required to have NCR & FSCA certifications or whether whether Partner A can have NCR then Partner B with FSCA.
2. How many Capital funding entities is Transnet intending to appoint.
3. We are requesting a weekly extension date from the initial date of the 30th October 2026, to enable us enough time to prepare our bid pending technical clarifications required.

Response

1. The RFP permits submissions by Joint Ventures or consortiums as stated on page 7 of 53-point number 5. The two mandatory documents will need to be presented together with the JV or Consortium agreement.
2. Transnet intends to establish two funding categories:
 - Category A: funding capacity from R50 million up to and including R100 million; and
 - Category B: funding capacity above R100 million.
 - The current RFP provides for the appointment of a minimum of five (5) and a maximum of twenty (20) funders per category, subject to the qualifying bidders and the disclosed evaluation and ranking criteria.
 - Appointment to the Approved List is non-exclusive and does not guarantee any minimum funding allocation, transaction volume, revenue or funding opportunity.
3. Transnet does not grant the extension of the closing date

Question 2

We intend to respond to the above RFP and request clarification on the Technical Pre-qualification requirement for a valid FSCA certificate (Section 2, paragraph 6.1):

1. If necessary, which FSCA licence, registration or category does Transnet require to satisfy this criterion?
2. The Bidder Compliance Declaration allows a bidder to mark a registration as "not applicable" and give the reason. Please confirm that a bidder holding a valid NCR registration, which marks FSCA as not applicable with reasons, meets the pre-qualification requirement. Alternatively, are both certificates required from every bidder?

For context, the funding solutions in scope (purchase order finance, contract finance, invoice discounting and milestone-based funding) are credit product

Response

1. Transnet notes the clarification provided. The FSCA is regulatory body that regulates the financial sector for conducting business
2. Bidder Compliance Declaration form requires each bidder to declare all the regulatory registrations and licenses.

Question 3

As part of our review of the attached RFP, could you please confirm whether a briefing session or bidder engagement forum has been scheduled before the submission deadline?

Where applicable, kindly provide the relevant details, including attendance requirements, registration procedures, and any key milestones associated with the procurement process.

It would also be appreciated if you could clarify:

- The process and deadlines for submitting clarification questions;
- Whether responses to bidder queries will be shared with all participants;
- The expected evaluation, adjudication, and award timelines following submission of proposals; and
- Whether there will be any presentations, negotiations, or best & final offer (BAFO) stages as part of the process

Response

1. This tender did indicate that there would be no briefing session. Please check page 6 of 53-point number 2.
2. The evaluation Methodology steps have been explained in detail on the RFP on Page 25 of 53.
3. The clarifications questions details have been explained on the RFP on page number 7 of 53-point number 5.1.
4. Clarification question will be published for all bidders to view.
5. There will be no pricing evaluation on this tender.

Question 4

Could you please clarify the B-BBEE requirements for this tender, particularly whether:

- A minimum B-BBEE level or black-ownership threshold applies;
- B-BBEE is a mandatory qualification requirement or only relevant to preference points; and
- A bidder without B-BBEE recognition would be disqualified or simply receive no preference points.

Response

1. This tender is to frame the approved list for a period of five (5) years. The evaluations Methodology steps have been explained in detail on the RFP Paged 25 of 53 which clearly shows that the B-BBEE will not be evaluated on this transaction.

Question 5

1. We have attempted to locate the tender on the Transnet e-Tender Portal using both the tender reference number and relevant keywords. Unfortunately, the tender does not appear in the search results. Is there a particular reason why it may not be appearing, or could you direct us to the correct listing? Because we are able to see other advertised tenders but not this specific one.

2. The RFP makes reference to several annexures, particularly Annexures A–K, which form part of the tender requirements. Could you please confirm whether there are separate prescribed templates for these annexures?

3. The RFP outlines funding capacity requirements for Category A and Category B.

- Could you clarify what forms of evidence are acceptable to demonstrate the required funding capacity?
- Would proof of existing funding facilities, funding commitments or other supporting financial documentation be acceptable?
- Is there a prescribed format or reporting period for demonstrating financial strength and funding capacity?

Response

1. May you please go to page number 6 of 53 point 3, it will explain which website you can use.
2. Please note that Annexure A to Annexure D were published with the tender. Annexure E to Annexure K are returnable annexures which will be used for scoring.
3. Please refer to the advertised RFP document for all the forms of evidence that are acceptable to demonstrate the required funding capacity.

Question 6

Could you kindly confirm whether both NCR and FSCA registrations are mandatory for all bidders, or whether holding either registration, as applicable to the funding activities undertaken, would be sufficient?

Response

1. The two mandatory documents are required to be submitted.